

# Financial Aid Basics for Students and Families

Christopher Gruber
VP & Dean of Admission and Financial Aid
Davidson College

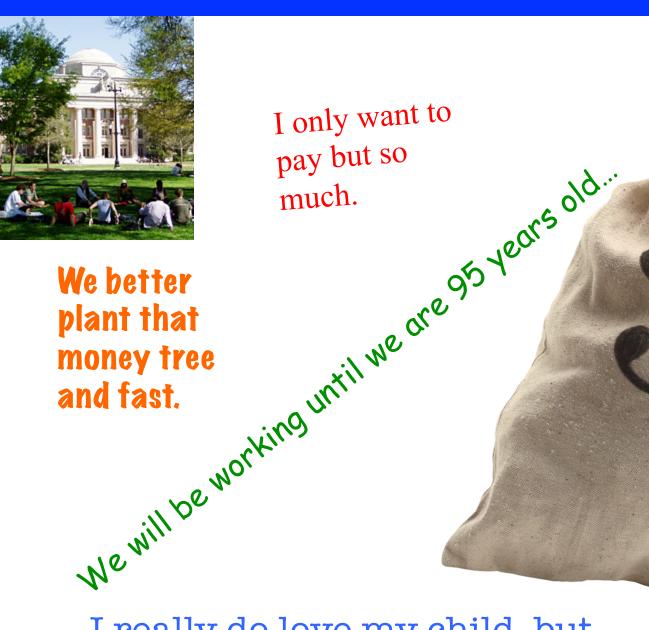




#### What will we cover?

- Applying for Aid
- Cost of Education
- Need-Based Aid
- Merit-Based Aid
- Packaging/Awarding
- Additional Information
- Answer Your Questions





I only want to pay but so

I really do love my child, but.....



Ouch!



## What are the principles and purposes of need-based financial aid?

- Families have primary responsibility to pay for college
- Parents and students contribute to the extent they are able
- Provide students opportunity to attend college based on best fit
- Provide equity in distributing limited funds





### How do students apply for financial aid?

#### **FAFSA**

- Free Application for Federal Student Aid
- www.FAFSA.ed.gov
- FSA ID
- IRS Data Retrieval

#### **CSS Profile**

Profile online - CollegeBoard.org

#### At College's Discretion

- Tax returns and W-2 forms
- Non-custodial Parent PROFILE
- Institutional application <u>DAVIDSON</u>

Families must reapply annually



#### How Do Families Sign a FAFSA?

- Students and parents electronically sign the FAFSA with an FSA ID
- For those who had a Federal Student Aid PIN, they must now get an FSA ID
- Involves creation of username and password
- Can create FSA ID when completing FAFSA or beforehand
  - When completing FAFSA: <u>fafsa.gov</u>
  - Beforehand: Information at <u>StudentAid.gov/fsaid</u>





#### What is "IRS Data Retrieval?"

- The ability to move federal income tax data from the IRS database to the FAFSA
- Can move the data at initial application or as an update/correction after FAFSA filed
- Can move parent, student or both sets of tax data
- Last completed tax year's return(s) must be on file for IRS to retrieve data
- Some tax filing situations cause Data Retrieval to not be usable





#### What is Changing in 2017-18?

- FAFSA will begin to use "prior-prior year" (PPY) income data
- For 2017-18, income will be reported from 2015 (the PPY), rather than 2016 (prior year)
- Allows 2017-18 FAFSA to be available in October, 2016 rather than January, 2017
- Allows almost universal use of IRS Data Retrieval by all FAFSA filers
- TBD: Use of PPY or traditional prior year by PROFILEusing schools



## How is aid eligibility determined?

- Cost of education
- Expected Financial Assistance (outside resources)
- Calculated family contribution
- = Student's financial need





### What is included in the cost of education?

- Tuition and fees
- Room and board
- Books and supplies
- Transportation
- Miscellaneous personal expenses





### Are there other costs that can be considered?

- Student health insurance
- Computer (one time)
- Specialized equipment
- Supportive needs
- Child/dependent care costs





#### What are outside resources?

- Funds from sources other than the college/university
  - Clubs and civic organizations
  - Churches
  - Employers
  - Foundations
- Certain types of benefits (e.g., military)
- Private gifts





### What about outside resources?

- They CAN replace self-help (loan and work) components of aid award
- They CAN fill in difference when schools "gap" award
- They CAN add to a merit-only award
  - Total of merit and outside award can't exceed total Cost of Education
- They DO NOT replace the Calculated Family Contribution in a needbased award but may reduce to cost of attendance at some institutions





### What is the "family contribution?"

- A figure derived from the financial data provided on the FAFSA and/or PROFILE
- Represents the calculated capacity of the family to contribute toward the cost of education
- Takes into account factors such as income, assets, family size and number of children attending college
- Annually determined, so reflect change from year to year as factors change
- Ranges from zero (no contribution) to \$1,000,000 and above (000000 to 999999)



### What are the components of the family contribution?

- Parent contribution from income (after allowances made)
- Parent contribution from assets (after allowances made)
- Student contribution from income and assets (if any)





### How is parent contribution from income calculated?

**Total Income** 

**Untaxed Income** 

Taxed Income

Allowances

Portion of income removed from calculation

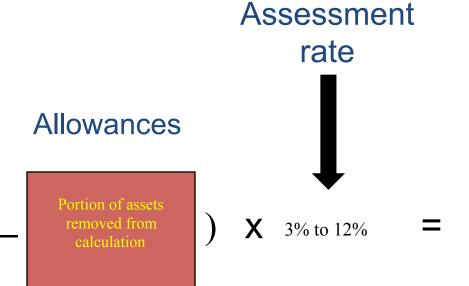
Available Income



## How is parent contribution from assets calculated?

Savings,
Investments,
Real Estate,
Business value,
Home Equity

Assets

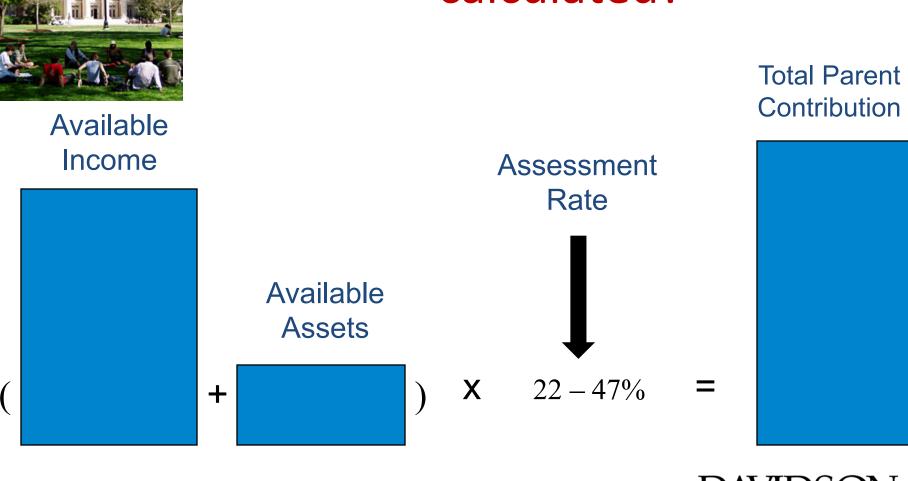


Available Assets



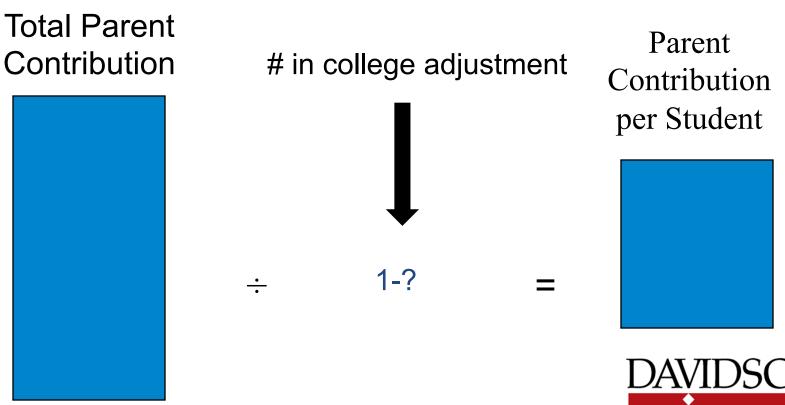


#### How is total parent contribution calculated?





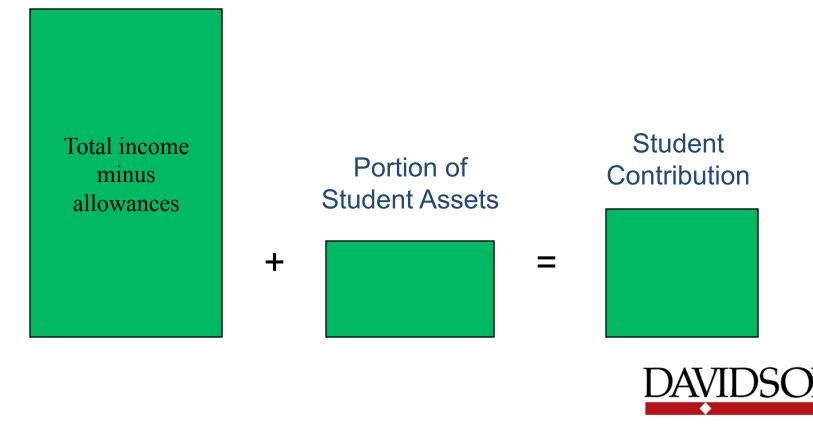
#### What if the Family has More than One Student Enrolled?





#### How is student contribution calculated?

Portion of Student Income





### How is Family Contribution Calculated? Family

Contribution **Parent** (EFC) Contribution Per Student Student Contribution



#### What About 529 Plans?

- 529 plans (savings or pre-paid tuition) are assets of the plan owner(s).
- FAFSA: "When the owner is a dependent student...
  they are reported as an asset of the parent."
- PROFILE instruction: If the student has a 529 plan as part of an UGMA or UTMA account, it is a student asset.
- "When the owner is some other person...
  distributions from these plans to the student count
  as untaxed income, as 'money received.'"

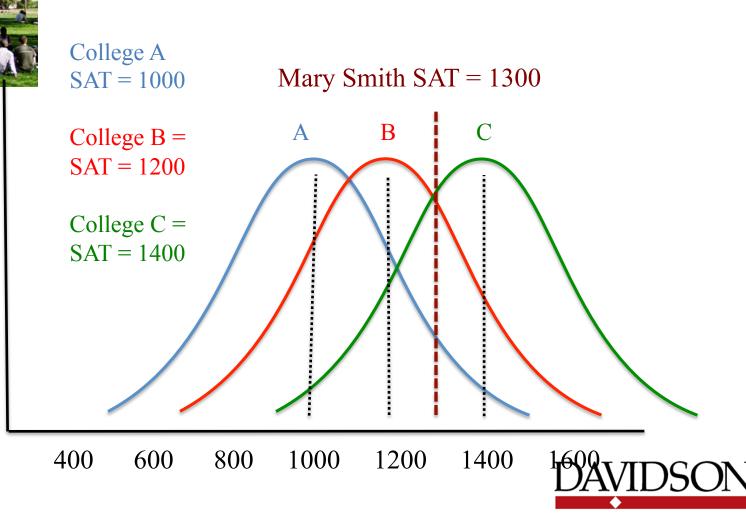


### What about merit-based scholarships?

- Funds awarded on the basis of factors other than financial need
  - Academic factors
  - Talent factors
  - Service factors
  - (Fill in the blank) factors
- Procedures for being considered vary
  - Nomination process
  - Scholarship application
  - Admission application









### What about athletic scholarships?

- Awarded by athletics department, not admission/financial aid office
- Both partial and "full" athletic scholarships can be offered
- Some schools offer athletics, but not athletic scholarships (D-III)





### Questions To Ask About Merit and Athletic Scholarships

- Is the scholarship renewable?
- If so, what are the requirements for renewal?
- Will it affect my need-based aid eligibility?





## What are the typical components of a financial aid award/package?

#### Gift Aid

- Grants (Institutional, Federal, and State)
- Merit-Based Scholarships
- Funds not requiring work or repayment

#### Self Help

- Student Employment
- Student Loans (at some schools)





#### How is need met? Sample Aid Packages

	Davidson	Public U.	Private U.
Cost	\$61,000	\$27,000	\$45,000
EFC	\$15,000	\$15,000	\$15,000
Need	\$46,000	\$12,000	\$30,000
Merit	\$0	\$0	\$10,000
Grant	\$43,900	\$6,500	\$12,000
Loan	\$0	\$3 <i>,</i> 500	\$4,000
<b>Work Study</b>	\$2,100	\$2,000	\$2,000
Total Aid	\$46,000	\$12,000	\$28,000
<b>Unmet Need</b>	\$0	\$0	\$2,000
		\$15,000+loan	\$17,000+loan
Total Paid	\$15,000	+interest _	+interest
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			•



### College costs do not have to be paid all at once!

There are <u>four ways</u> to pay for this investment

- Saving in advance
- Paying from current income
- Borrowing pay with future income
- Scholarships and Grants





### What are some payment options?

- Monthly payment plans
- Federal Educational Loans
  - —Student (Direct Stafford; Perkins)
  - —Parents (Direct PLUS)
- Private Educational Loans





## What if my financial circumstances change?

- Institutions may choose to consider changed family circumstances at different times throughout year or wait until next annual filing
- Might affect a family's funding options
- Might not affect family contribution





## Do you have any "consumer tips?"

- Hire an admission/aid consultant(?)
- Avoid scholarship programs that charge application fees
- Avoid scholarship search services that charge fees



### What are other things I should know?

- Deadlines are important
- Sticker Price vs. Net Price
- Net Price Calculators
- Early Decision Admission—yes/no?
- Need-blind and need-sensitive
- May 1: National Candidates Reply Date





### What are some on-line resources?

- School web sites
- www.davidson.edu
- Federal government www.StudentAid.gov
- SmartStudent Guide to Financial Aid www.finaid.org
- The College Board www.collegeboard.org





#### Additional Questions?

#### Thank you for coming!

Chris Gruber Davidson College Admission & Financial Aid

